The 4th IIW South-East European Welding Congress
Belgrade, Serbia, October 10-12, 2018

Sponsorship and Exhibiting Packages

Organizers:

Serbian Welding Society – DUZS, Serbia
In cooperation with:

Bulgarian Welding Society – BWS, Bulgaria
Romanian Welding Society – ASR, Romania
National R&D Institute for Welding and Material Testing

www.seeiaw2018.duzs.org.rs
Welcome from Organizing Committee

On behalf of the Organizing Committee of the 4th IIW South – East European Welding Congress, I am delighted to invite you to join us on October 10-12, 2018 in Belgrade, Serbia.

Within the congress, specialists from the industry, academic and research fields will have the opportunity to exchange information on current regional and global topics.

The Congress will be held in conjunction with the Conference WELDING 2018 which is traditionally held once in two years in Serbia.

The 4th IIW South – East European Welding Congress

The congress is organized by the Serbian Welding Society in cooperation with the Welding Societies from Bulgaria and Romania.

The main theme of this edition is “Safe Welded Construction by High Quality Welding”.

The International Fair of Welding and Allied Processes

During this event an International Fair of Welding and Non-destructive Testing Equipment will be organized.

We estimate that over 200 specialists from Serbia and abroad, prominent figures from IIW and EWF, as well as managers of industrial companies involved in welded structures constructions will participate at the event.

Excellent opportunities for sponsors

The international Fair will be organized at the main hall of the Hotel Metropol, Ivo Andric.

The fair will be open free of charge for the attendees of the congress and others interested persons during 3 days. This is a great opportunity to meet your partners and clients and to display your products/services.

Sponsors are offered attractive locations in the exhibition area as well as other outstanding opportunities for advertising their business.

We invite you to make the most of the sponsorship opportunities we offer by selecting the options that best suit your needs. Please feel free to contact the Congress Secretariat to discuss any special requirements.

We are looking forward to welcoming you in the beautiful city of Belgrade.

Dr. Vencislav Grabulov
Chair of the Congress
PLATINUM SPONSOR – 10.000€*

- Exhibition space, 20m² in an exhibition area, fully arranged as required by the sponsor. This includes: construction of partition walls, one or more tables, chairs, info stand, spotlights, printed company logo and 220V plug
- 45 minutes company presentation in chosen time
- Possibility of greeting participants at the opening ceremony (up to 10 min)
- 5 invitations to the event, including Opening Ceremony and Dinner
- 5 promotion points at the event – maximum 1 min/each (video, ppt.)
- Company Logo on all Congress material
- Company logo and link published on congress web page
- Multimedia presentation on the Congress DVD (up to 100MB)
- 2 roll-ups in the main Conference Room
- Advertising in the Congress Program - one A4 page full colour
- Copy of the participants list with the contact details and e-mail addresses of the delegates
- Distribution of brochures and other printing and promoting material in the conference bag
- Letter of Acknowledgement, handed at the Conference Opening Ceremony

GOLD SPONSOR – 5.000€*

- Exhibition space, 12m² in an exhibition area, fully arranged as required by the sponsor. This includes: construction of partition walls, one or more tables, 4 chairs, info stand, spotlights, printed company logo and 220V plug
- 30 minutes company presentation in chosen time
- 3 invitations to the event, including Opening Ceremony and Dinner
- 3 promotion points at the event – maximum 1 min/each (video, ppt.)
- Company Logo on all Congress material
- Company logo and link published on congress web page
- Multimedia presentation on the Congress DVD (up to 50MB)
- 1 roll-up in the main Conference Room
- Advertising in the Congress Program – one half A4 page full colour
- Copy of the participants list with the contact details and e-mail addresses of the delegates
- Distribution of brochures and other printing and promoting material in the conference bag (max. 10 sheets)
- Letter of Acknowledgement, handed at the Congress Opening Ceremony

*20% VAT is included

Note: The sponsorship packages are negotiable and are considering your marketing goals. For more details please visit the congress website www.seeiiw2018.duzs.org.rs
SILVER SPONSOR – 3.000€ *

- Exhibition space, 9\text{m}^2 in an exhibition area, fully arranged as required by the sponsor. This includes: construction of partition walls, one table, 2 chairs, info stand, spotlights, printed company logo and 220V plug
- 15 minutes presentation company presentation
- 2 invitations to the event, including Opening Ceremony and Dinner.
- 2 promotion points at the event – maximum 1 min/each (video, ppt.).
- Company Logo on all Congress material
- Company logo and link published on congress web page
- Multimedia presentation on the Congress DVD (up to 30MB)
- 1 roll-up in the Workshop Room
- Advertising in the Congress Program - one A4 page black/white colour
- Copy of the participants list with the contact details and e-mail addresses of the delegates.
- Distribution of brochures and other printing and promoting material in the conference bag (max. 5 sheets)
- Letter of Acknowledgement, handed at the Congress Opening Ceremony

BRONZE SPONSOR – 1.500€ *

- Exhibition space, 6\text{m}^2 in an exhibition area, arranged as required by the sponsor. This includes: construction of partition walls, one table, 2 chairs, info stand, spotlights, printed company logo and 220V plug
- 1 invitations to the event, including the Opening Ceremony and Dinner
- Company Logo on all Congress material
- Company logo and link published on congress web page
- Multimedia presentation on the Congress DVD (up to 10MB)
- Advertising in the Congress Program – one half A4 page black/white colour
- Copy of the participants list with the contact details and e-mail addresses of the delegates.
- Distribution of brochures and other printing and promoting material in the conference bag (max. 2 sheets)
- Letter of Acknowledgement, handed at the Congress Opening Ceremony

*20% VAT is included

Note: The sponsorship packages are negotiable and are considering your marketing goals.
For more details please visit the congress website www.seeiwi2018.dujs.org.rs
### Sponsorship and Exhibiting Packages

<table>
<thead>
<tr>
<th>Included in package</th>
<th>Platinum</th>
<th>Gold</th>
<th>Silver</th>
<th>Bronze</th>
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</thead>
<tbody>
<tr>
<td>Exhibition space, fully arranged</td>
<td>20 m²</td>
<td>12 m²</td>
<td>9 m²</td>
<td>6 m²</td>
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<tr>
<td>Company presentation</td>
<td>45 minutes</td>
<td>30 minutes</td>
<td>15 minutes</td>
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<tr>
<td>Possibility of greeting participants at the opening ceremony (up to 10 min)</td>
<td>Yes</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Invitations to the congress, Opening ceremony, dinner</td>
<td>5</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Promotion points (1 minute/each)</td>
<td>5</td>
<td>3</td>
<td>2</td>
<td>–</td>
</tr>
<tr>
<td>Company Logo on all Congress material</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Company logo and link published on congress web page</td>
<td>Yes</td>
<td>Yes</td>
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<td>Multimedia presentation on the Congress DVD</td>
<td>100MB</td>
<td>50MB</td>
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<td>Roll-up in the main conference room</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>–</td>
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<tr>
<td>Advertising in the Congress Program</td>
<td>A4 page full colour</td>
<td>1/2 A4 page full colour</td>
<td>A4 page black/white colour</td>
<td>1/2 A4 page black/white colour</td>
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<tr>
<td>Copy of the participants list</td>
<td>Yes</td>
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<td>Yes</td>
<td>Yes</td>
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<td>Distribution of brochures and other printing and promoting material in the conference bag</td>
<td>Company catalogue and other materials</td>
<td>max. 10 sheets</td>
<td>max. 5 sheets</td>
<td>max. 2 sheets</td>
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<tr>
<td>Letter of Acknowledgement, handed at the Conference Opening Ceremony</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
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</tbody>
</table>

Note: The sponsorship packages are negotiable and are considering your marketing goals. For more details please visit the congress website www.seeiwiw2018.duzu.org.rs
# Exhibiting Packages and Other Sponsorship Opportunities

## Basic Constructed Stand (min. 6m²)

- partition walls
- info stand
- printed company logo
- two spotlights
- 220V plug

80€/m²

## Congress Bag Sponsor (250 pcs):

- Every participant is given a bag with Bag Sponsor logo together with congress logo
- Distribution of brochures and other printing and promoting material in the conference bag
- Company Logo on all Congress material
- Company logo and link published on congress web page
- Letter of Acknowledgement, handed at the Conference Opening Ceremony
- One Invitations to the congress, Opening ceremony, dinner

3,000€

## ID Congress Ribbon:

- Every participant is given a Sponsor’s ID ribbon (250 pcs)

800€

## Opening Ceremony and Welcome Cocktail:

- Possibility of greeting participants at the opening ceremony (up to 10 min)
- Company Logo on all Congress material
- Letter of Acknowledgement, handed at the Conference Opening Ceremony
- One Invitations to the congress, Opening ceremony, dinner

1,500€

## Donor

- Company Logo on all Congress material

400€

## Advertising in the Congress Program:

- A4 page black/white colour
- 1/2 A4 page black/white colour

*Note: The price of colour advertisement increases for 20%*

200€
120€

*20% VAT is included*

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For further information please contact the conference secretariat:

**Conference Secretariat:** BBN Congress Management, Deligradska 9, Belgrade, 11000, Serbia

Phone: +381(0)113629402, 3629405, 2682318, Mob: +381(0)63368594, Fax: +381(0)113629406

Email: bbn@bbn.co.rs, bbn.pco@gmail.com, Web: www.bbn.co.rs

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